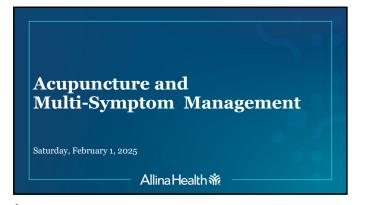
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No conflict of interest to disclose

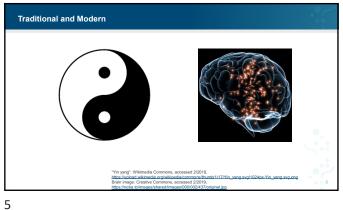
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Outline 1. What is Acupuncture? 2. Acupuncture for the Breast Cancer Patient 3. Integrative Oncology- a model to improve patient outcomes 4. Insurance coverage

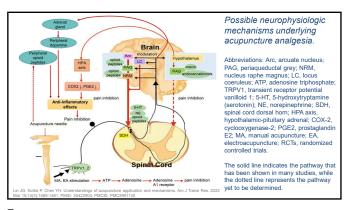
What is Acupuncture?

3



Physiologic response to Acupuncture CNS response Local Response Via Noxious Inhibitory Stimuli · Endogenous opioid affecting Polymodal Receptors neurotransmitters (i.e afferent nociceptors, Enkephalin, Betamechanoreceptors) endorphin, Endomorphin • Immediate inhibition of pain at · Found in Brain and CSF dorsal horn via following treatment neurotransmitters, Substance P • Induction time of 15-20 Evoking Flare and Wheal minutes Antagonized by Nalaxone response increases local circulation

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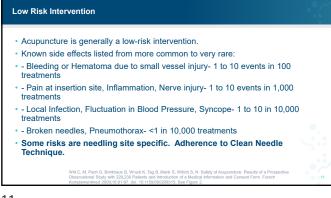


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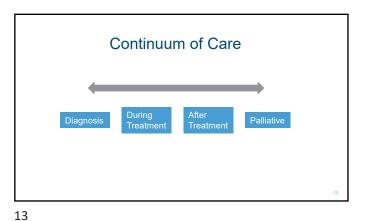


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Acupuncture for the Breast Cancer Patient

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Common Symptoms Treated Acute and Chronic pain GI dysregulation Arthralgia and Myalgia • Chemotherapy side effects, secondary to endocrine nausea/vomiting therapy Hot flashes · Cancer related pain Sleep disruption Post surgical pain • Stress, anxiety, and depression Neuropathy Fatigue Dry mouth (Xerostomia)

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Additional Research Resources Acupuncture for Symptom The Value of Acupuncture in Cancer Care Management in Cancer Care: An Update Garcia, M. Kay, et al. "Acupuncture for Symptom Management in Cancer Care: an Update." Current Oncology Report (2014) 16:478. DOI:10.1007/s11912-014-0418-9 · Lu, Weidong, et al. "The Value of Acupuncture in Cancer Care."
Hematology/oncology clinics of
North America. (2008) 22. 631-48,
viii. DOI:10.1016/j.hoc.2008.04.005. JAMA Network No. of patients
Walkflor control: 56 10 50 48 45 50
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The acquanture 189 100 100 54 97 57

15 16

From: Effect of Acupuncture vs Sham Acupuncture or Waitlist Control on Joint Pain Related to Aromatase Inhibitors Among Women With Early-Stage Breast Cancer: A Randomized Clinical Trial Findings · Multicenter randomized clinical trial of 226 women with early-stage breast cancer, • Patients in the acupuncture group, compared with those in the sham acupuncture group or the waitlist control group, had *significant reductions* in changes in joint pain scores from baseline to 6 weeks (between-group difference vs sham acupuncture, 0.92 points and 0.96 points vs the waitlist control group [0- to 10-point scale]) Post hoc analysis suggested that the proportion of patients with a 2-point improvement at 6 weeks in the true acupuncture group (58%) was greater than that in the sham acupuncture group (33%) and in the waitlist control group (31%) Compared with waitlist control, additional maintenance true acupuncture was associated with significant improvements in worst pain, average pain, pain interference, pain severity and worst stiffness at 12 weeks.



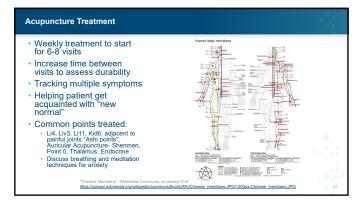
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* 52 yoa, Female, Invasive Ductal Carcinoma of Right Breast, ER/PR +, HER-2 -, positive sentinel lymph node biopsy * s/p chemotherapy 12 weeks paclitaxel and 4 cycles ddAC Q14 days, bilateral mastectomy with first stage reconstruction, radiation. * Initiated Aromatase Inhibitor, initially letrozole for 6 months, 1 mo. washout period due to worsening arthralgias, change to anastrozole. * Ongoing fatigue, hot flashes related to AI, managed arm lymphedema, Right shoulder and chest wall stiffness post surgery and radiation. * Patient still struggles with anxiety and some depression relating to her "new normal" now in survivorship. Interested in prevention and QOL!

Multiple symptoms could benefit from Acupuncture focus on Endocrine therapy tolerability and QOL
 Al arthralgia may significantly improve with Acupuncture.
 Hot flashes
 Sleep disruption
 Post surgery and radiation related shoulder and chest wall stiffness and dysfunction.
 Residual neuropathy following chemotherapy
 Anxiety, Depression, mild to moderate mood lability

Patient interested in maintaining treatment regimen, optimizing heath, and looking to future.

19 20



Reductions in joint pain, easier to continue with AI therapy, less impact on daily activity.

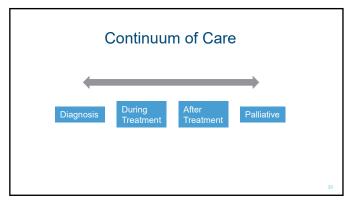
Decreased hot flash frequency and intensity, better sleep!

Improved ROM in affected shoulder.

Strategies to manage Anxiety.

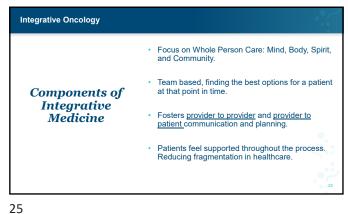
Referrals to supportive services to address QOL and disease prevention, i.e. Integrative and Functional Medicine, Dietician, Physical Therapist, other Community Resources.

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Other Approaches and Terminology Alternative: Complementary: Negative connotation
 Care outside of accepted norms An older term for supportive therapies, Acupuncture included Lack of regulation (real or perceived)
 Often "claims" based Conspiracy Art and Music Therapies Community Organizations Gilda's Club and Pathways Health Crisis Resource Center Volunteer Services Support Groups

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Commercial Plans · Many plans offer coverage of Acupuncture: Blue Cross Blue Shield, Health Partners, Medica, UCare, Preferred One, Aetna, United Healthcare Coverage is plan specific (conditions, # of visits, authorization) Common guidelines of coverage: Chronic Pain- 3-6 month duration (depending on insurer) Nausea- Caused by Chemotherapy, Pregnancy, Post-operative

27 28

Government Plans Medicare **Medicaid in Minnesota** Now Covered! Acute Pain Menstrual Wedicare guidelines cover Acupuncture for Chronic Low Back Pain only Visit limits, coverage based on improvement Chronic Pain Xerostomia Depression, Anxiety, Schizophrenia · RT or Siogren's Nausea and May have coverage through a secondary commercial or govt. plan • Subject to similar guidelines (visit limits, conditions covered) • PTSD Vomitina Insomnia Pregnancy · Smoking Cessation Post-op Restless Leg

❖ Acupuncture from 2 viewpoints. Stimulating the body's innate healing Looking Back... response. Caring for patients along the continuum. Reducing symptoms and side effects, improving quality of life. Thinking about the future of medicine. Building an Integrative model and Who pays for Acupuncture? Insurance may be an option. 30

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