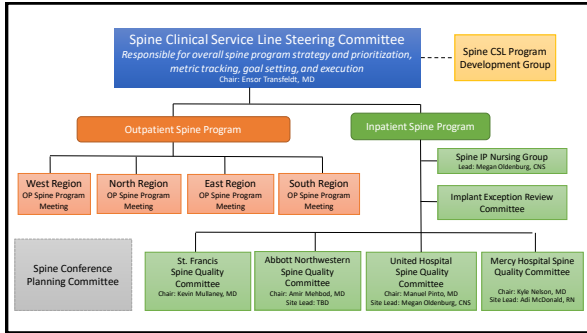







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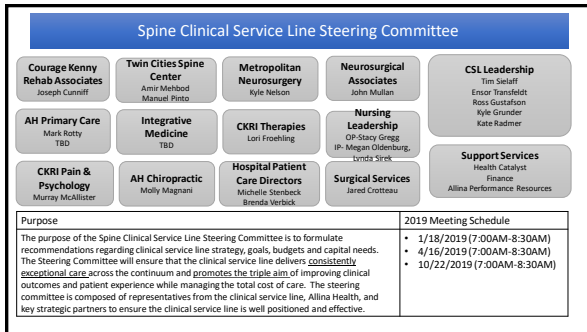
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## What's happened since we last met?..... Key Initiatives from 2019

- Deepen integration with Primary Care Clinics
  - Growth of Primary Spine Provider Network
  - Development of regional spine care provider roster
  - Go-live of Spine Line "Provider of the Day"
  - Build out of regional based integrated spine program: Buffalo, Faribault, and Cambridge/Isanti
- Focus on opiate reduction and raising awareness throughout CSL
  - Reduced MEDD for post-operative spine surgical cases by: *(kate will add)*
  - Aligned with system wide Pain Steering Committee
  - ICSI community workgroup participation
- Launched spine robotics capabilities at Abbott Northwestern
  - 10+ surgeons completed training
  - 20 cases completed thus far in 2019

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### Key initiatives from 2019 (con't)

- Continued focus on spine surgical outcomes
  - Insert spine surgical outcomes (KR will add) 
- Build-out of Interventional Spine Practice 
  - 3 locations in the west region
  - One phone number for scheduling
- Developed partnership with Aetna/Allina Health Plan 
  - Reviewed de-identified data on spine care within Allina
  - Confirmed opportunity for differentiated spine care pilot for 2020 within new Allina Value plan called "Elevate"
- Physical Therapy MedX equipment upgrade and expansion to Buffalo market
- Added/Expanded Chiropractic services in Buffalo, Coon Rapids, and Woodbury

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### 2020 Projected Areas of Focus

- Partnering with payer groups to explore innovative care & financial models, including total cost of care improvements and shared savings
  - Go-live of Aetna/Allina Elevate Plan with a focused spine care pathway
  - Further integrate with Blue Cross Blue Shield and HealthPartners Health
- Further investment in regional spine programs
  - Faribault, Buffalo, Cambridge, and Isanti
  - Assess opportunity for growth in new markets
- Work with Customer Experience Center and Primary Care to drive early and direct access to Chiro and PT
- Establish residency-- Molly to send specifics for this bullet

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### 2020 Projected Areas of Focus

- Address length of stay concerns for inpatient, non-operative spine
  - Potential pilot of acute spine clinic to serve Mercy ED
  - Education and support of hospitalists within United and ANW
- Start process for enrolling Abbott Northwestern as a Center of Excellence for Spine Surgery
  - Identifies areas of opportunity to improve consumer experience
  - Identifies areas of unnecessary variation
  - Re-invigorates the quality and value agenda
- In conjunction with Allina ELT, develop an Ambulatory Surgery Strategy

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## Let us know what you think!

If you have questions, feedback, or would like to discuss anything further, please feel free to contact any of the following:



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